

Step 1: You are on the leadership of your local workers union and have been offered a 3 year contract that describes raises in the various ways. Your job is to decide which offer is best. The current starting Salary is \$30,000. Figure out what the starting salary would be at the end of the 3 years under each plan.

Part A: the various offers

Offer	Year 1 Raise	Year 1 Salary	Year 2 Raise	Year 2 Salary	Year 3 Raise	Year 3 Salary	Total paid over 3 yrs
1	2%		2%		2%		
2	3%		3%		None		
3	6%		None		None		
4	2.5%		2.5%		1%		
5	4%		1%		1%		

Part B: Solving: The workers want to make \$95,000 total over the 3 years. If the only raise they receive is before the first year, then what percent raise would give them the desired amount of money?

Part C: Write a persuasive speech (paragraph) to the members of your workers union intended to influence them to pick offer 1.

Part D: Write a persuasive speech (paragraph) to the members of your workers union intended to influence them to pick offer 3.

Part E: Give 3 reasons why this situation is an over-simplification of the issue. Your reasons should demonstrate why the situation is more complex than the way it is described above.

1. _____
2. _____
3. _____